### **Biobutanol:**

A New Entrant in the Biofuels Market

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## USDA Agricultural Outlook Forum March 1, 2007













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## **Forward-Looking Statement**

During the course of this presentation, I would like to remind you that we may make forward-looking statements. All statements that address expectations or projections about the future are forward-looking statements. Some of these statements include words such as 'expects,' 'anticipates,' 'plans,' 'intends,' 'projects' and 'indicates.' Although they reflect our current expectations, these statements are not guarantees of future performance, but involve a number of risks, uncertainties, and assumptions. We urge you to review DuPont's SEC filings, particularly its latest annual report on Form 10-K and quarterly reports on Form 10-Q, for a discussion of some of the factors which could cause actual results to differ materially.

# DuPont: Driving Sustainable Growth Renewable Materials & Energy



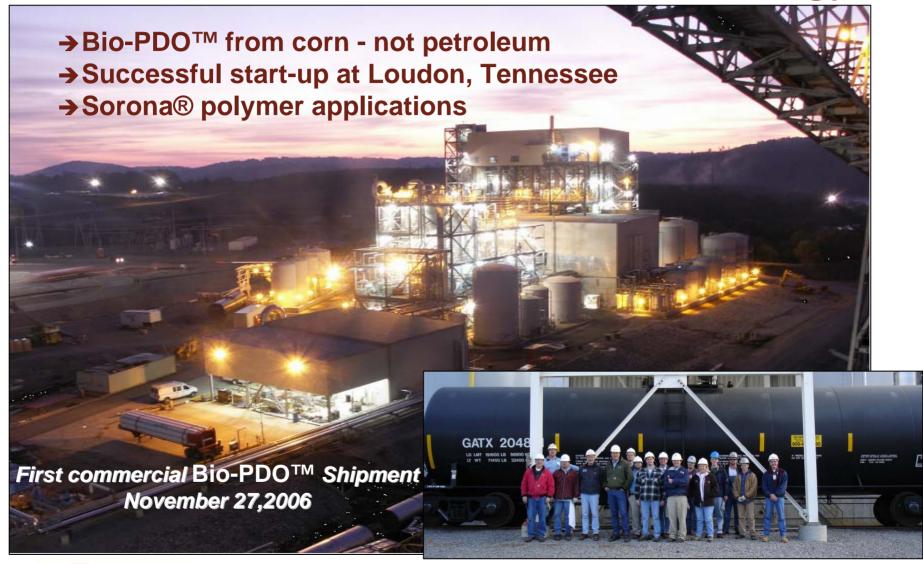
Alternatives to petroleum and petroleum-based products



- Energy security
- Protecting the environment
- Rural agricultural development

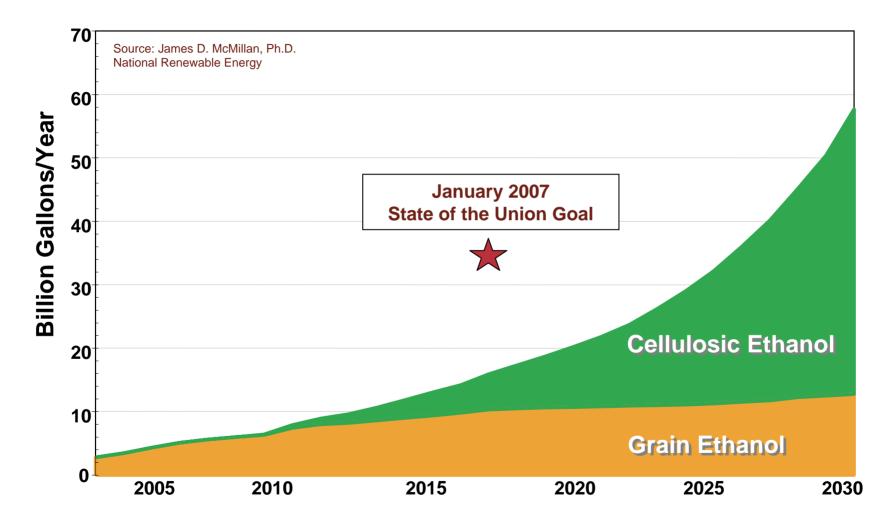


## **Proof Point for Industrial Biotechnology...**





## **U.S. Biofuels Growth Accelerating**





## DuPont Biofuels Strategy: 3 Segments



Agricultural Inputs
Seeds & Crop Protection
2006 Revenue > \$300 million

**Seed & Crop Protection Solutions** 



**Advanced Biofuels** 

**Biobutanol** 







## 1. Seeds and Crop Protection for Biofuels

Pioneer IndustrySelect<sup>™</sup> Grains, Oilseeds and Crop Protection Chemistry

#### Ethanol Market Corn Hybrids





- Pioneer hybrids with 2-4%
   higher ethanol yield per bushel
- Pipeline traits for higher ethanol value
  - Bushels/acre, Ethanol/bushel
  - Enhanced co-product value

# & Sov

#### **Biodiesel Market**

Canola, Sunflower & Soy

- High oil content
- Reliably high, consistently yielding hybrids
- Minimum energy, labor & chemical inputs
- Value added co-products

#### **Crop Protection Products**

• Weed, disease & insect control

**Crop Protection Plus** SM



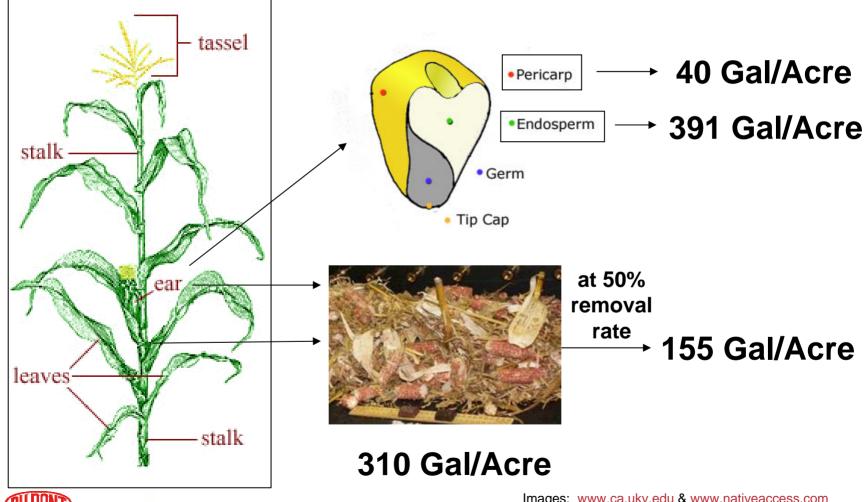
## 2. Cellulosic Ethanol: Enabling Rapid Growth of Biofuels





## **Cellulosic Ethanol:** Enabling Rapid Growth of Biofuels

The miracles of science

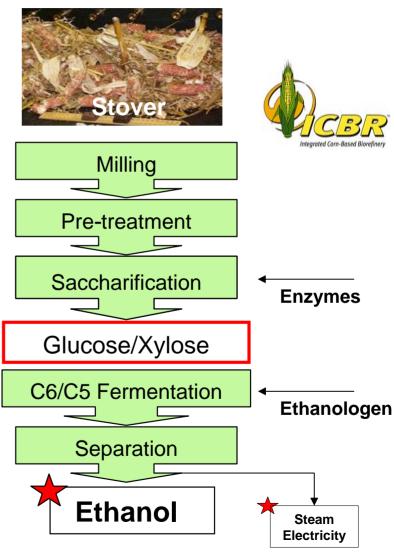


## **Advancing Cellulosic Ethanol Fermentation**









## President Bush Visits DuPont – January 2007

#### **State of the Union Address**

- "Twenty in Ten" reduce gasoline usage by 20% in ten years
- 35 B gallons of renewable and alternative fuels by 2017





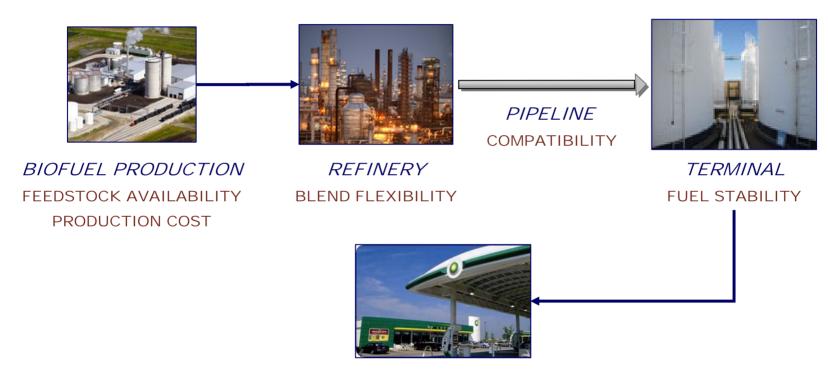
"I came wondering whether or not cellulosic ethanol was one of these things down the road that may be happening, may not, could end up being science or science fiction. It's going to be science. It's working."

- President George W. Bush, 1/24/07



## **Biofuels Market Perspective**

#### **Current Biofuel Challenges:**



RETAIL / AUTO INDUSTRY / CONSUMER

FUEL EFFICIENCY – MPG
VEHICLE MODIFICATIONS
INFRASTRUCTURE MODIFICATIONS



## 3. Biobutanol: Next Generation Biofuel

#### What should an Advanced Biofuel be?

- High energy density?
- Easy to handle and blend?
- Less corrosive?
- Produced from multiple feedstocks?
- Compatibility with ethanol?
- Cost competitive with ethanol?

## <u>Biobutanol</u>











DuPont R&D
Target

## **Biobutanol: Next Generation Biofuel**

- Advanced biofuels respond to all drivers energy security, agricultural development & environment
- Biobutanol has a number of attractive properties:
  - Produced from same feedstocks as ethanol



- Easily blended into gasoline
- Uses existing fuel infrastructure without major modification
- Potential to be used at higher blend concentrations in unmodified vehicles
- Energy content closer to that of gasoline reducing the impact on fuel economy for the consumer
- Biobutanol is complementary to ethanol and can enhance the performance of ethanol blends in gasoline

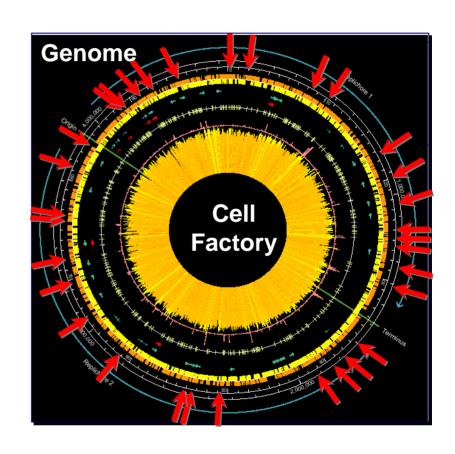


## **Biobutanol: Building an Advanced Biofuel**

Cell "Software" by DuPont

## **Metabolic Engineering**

- Technology leader
- Leveraging our Bio-PDO™ success
- Engineering the cell to produce the desired fuel at competitive cost





## DuPont - BP Biofuels Partnership Biobutanol Development & Launch

RENEWABLE FEEDSTOCKS





WORLDWIDE FUEL MARKETS









- Powerful partnership
- Shared commitment
- Global reach
- Complementary capabilities





## **Biobutanol: Next Generation Biofuel**



BIOFUEL PRODUCTION

REFINERY

**TERMINAL** 

- SAME AGRICULTURAL FEEDSTOCKS
- EXISTING ASSETS RETROFITTABLE
- SUPPORTS AGRICULTURAL DEVELOPMENT
- LIMITED WATER ABSORPTION
- FUNGIBLE BLENDING COMPONENT
- PIPELINE FEASIBLE
- LESS CORROSIVE
- EXISTING INFRASTRUCTURE



#### RETAIL / AUTO INDUSTRY / CONSUMER

- BETTER FUEL CONSUMPTION
- OXYGEN CONTENT SUPPORTS HIGH BLEND RATIOS
- HIGHER BLEND LEVELS WITHOUT VEHICLE MODIFICATION



## **DuPont Biofuels**

## **Development Milestones**

#### Differentiated



Agricultural Inputs
Seeds & Crop Protection
2006 Revenue > \$300 million

## Seed & Crop Protection Solutions

IndustrySelect<sup>™</sup> Ethanol Hybrids - commercial

——— Transformative -

- Increased Ethanol II Phase 1
- Increased Yield I Phase 1



**Advanced Biofuels** 

#### **Biobutanol**

- Initial Targets Achieved
- US & EU Fleet Testing Underway
- UK Plant Startup and Market Intro



#### **Cellulosic Fuels**

- DOE Project
- Demonstration Unit
- Broin Collaboration

**Biofuels From Biomass** 



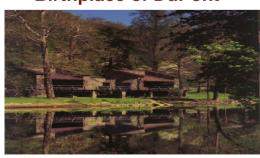
## **Innovation Across 3 Centuries**



#### **DuPont R&D Advances**

- Industrial Chemistry
- Polymer Science
- Nylon, Spandex, Teflon® Tyvek®, Kevlar®, Nomex®, Corian®, TiO2, Suva®, etc

#### Hagley Powder Mills "Birthplace of DuPont"





#### **DuPont Bio Leadership**

- Industrial Biotechnology
- Seeds: Pioneer®
- BioFuels
- Biomaterials: Bio-PDO™, Sorona®









The miracles of science™